CITY OF SAN ANTONIO OFFICE OF THE CITY MANAGER Interdepartmental Correspondence

TO:

Erik Walsh, City Manager

FROM:

Ben Gorzell, CPA, Chief Financial Officer

COPIES:

Mayor and Council

Andrew Segovia, City Attorney Debbie Racca-Sittre, City Clerk Kevin W. Barthold, City Auditor

Troy Elliott, CPA, Deputy Chief Financial Officer

SUBJECT:

Monthly Report of High-Profile Contracting Initiatives

DATE:

September 13, 2024

Attached is a copy of the High-Profile Contracting Initiatives report for September 2024.

Contracting initiatives are identified as "high profile" if they meet at least one of the following conditions:

- Estimated value over \$1 Million;
- High level of community interest or other exceptional interest; or
- Highly complex or technical in nature, or contract terms & conditions that are non-standard or complex.

As of November 2022, High Profile items valued over \$5 Million are presented as pre- and post- solicitation briefings to the Audit Committee. High profile items valued less than \$5 Million will be forwarded directly to full City Council consideration, unless the item has a high level of community interest, is highly complex or nonroutine in nature. If an item is less than \$5 Million and meets one of these additional criteria, then it will continue to be presented to the Audit Committee as a pre- and post- solicitation briefings before release of the solicitation and prior to Council action for contract award. High profile items that meet the criteria below will be presented at B Session as pre- and post- solicitation briefings to include quarterly briefings for Aviation items.

- Significant financial impacts (value over \$25 million);
- Significant contract terms (over 10 years);
- Significant policy/public safety implications;
- Significant community/stakeholder impact or interest;
- and/or professional judgement.

This report only includes discretionary contracts. No low-bid type contracts are listed in this report. All items listed will be brought forward to City Council for approval.

Please note that the restrictions on communications are in effect from the time the solicitation has been released until the item appears on an official "A" Session agenda for consideration. Also, campaign contributions are prohibited beginning on the 10th business day after a contract solicitation has been released through the 30th calendar day following the approval by City Council ("blackout" period).

If you have any questions regarding this report, please contact me at 207-8652.

Attachment: High Profile Contracting Initiatives



Contracting Initiatives Currently Being Solicited/Evaluated

Food & Beverage Concession Prime Concessionaire and Retail Concession Prime Concessionaire (Aviation) – The City of San Antonio solicited a Request for Proposals (RFP) looking for business partners to operate concessions at the San Antonio International Airport (SAIA). The City is seeking firms to deliver traditional and non-traditional concession opportunities that will maximize revenues, while providing valuable assets to the facilities and an entertaining environment for travelers. The RFP will consist of three concession packages for both Terminal A and B using the Prime Concessionaire model for all three packages. It will provide SAIA with two Food & Beverage concession packages, and one Retail concession package.

Pre-solicitation Briefing: October 11, 2023 (B Session)

Release Date: October 27, 2023 Closing Date: March 8, 2024

Post-solicitation Briefing: October 30, 2024 (B-Session)

Proposed Council Date: November 2024 Estimated Value: \$71 Million (Revenue)

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Enterprise Asset Management System/Computerized Maintenance Management System Solution (Aviation) – The City of San Antonio, Aviation Department issued a Request for Competitive Sealed Proposals (RFCSP) for a firm to provide, implement, and maintain a Web-Based Enterprise Asset Management System (EAMS) / Computerized Maintenance Management System (CMMS) including software licenses, implementation services, training, and ongoing technical support to manage assets and locations, service requests, work orders, preventative maintenance, equipment and tools, inventory, personnel and labor, service provider assets, revenue and chargebacks, reporting and dashboards, documentation and mobile applications.

Pre-Solicitation Briefing: N/A

Release Date: October 30, 2023 Closing Date: January 8, 2024

Post-Solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$3.6 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Job Order Contracting (JOC) Program (Aviation) – The City of San Antonio, Aviation Department issued a Request for Competitive Sealed Proposals (RFCSP) for qualified firms to provide job order contracting construction services for the City's San Antonio Airport department. This JOC Program will utilize DBE program requirements due to aviation projects use of federal grants. JOC can obtain greater contractor performance in relation to smaller projects in a cost effective and timely manner.

Pre-solicitation Briefing: March 12, 2024 (Audit Committee)

Release Date: April 5, 2024 Closing Date: July 30, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$30 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation



On-Call Electrical Services for San Antonio Airport System (Aviation) – The City of San Antonio, Aviation Department issued a Request for Competitive Sealed Proposals (RFCSP) for proposals from licensed and bonded electrical Contractors interested in providing "on-call" commercial electrical repairs and services for the Aviation Department ("Aviation") through an on-call contracting services (OCCS) contract. Trade services shall be for repairs at the San Antonio Airport System (SAAS) which is comprised of San Antonio International Airport and Stinson Municipal Airport.

Pre-solicitation Briefing: N/A

Release Date: April 3, 2024 Closing Date: May 20, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: September 19, 2024

Estimated Value: \$2.5 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Security Services for San Antonio International Airport (Aviation) – The City of San Antonio released a Request for Competitive Sealed Proposals (RFCSP) to seeks proposals from interested respondents to provide security services to include training, managing, scheduling, and supervising staff to monitor various access points to the San Antonio International Airport.

Pre-solicitation Briefing: April 3, 2024 (B-Session)

Release Date: May 10, 2024 Closing Date: July 22, 2024

Post-solicitation Briefing: October 2024 (B-Session)

Proposed Council Date: December 2024
Estimated Value: \$8 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Fire Detection and Suppression System Services (Aviation) – The City of San Antonio's Aviation Department released a Request for Competitive Sealed Proposals (RFCSP) seeking proposals for a qualified Respondent to provide fire protection services to include inspections, testing, systems monitoring, repairs and equipment installations for the San Antonio International Airport.

Pre-solicitation Briefing: N/A

Release Date: June 14, 2024 Closing Date: August 7, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$3 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation



Supplemental On Call Electrical Services for San Antonio Airport System (Aviation) – The City of San Antonio's Aviation Department released a Request for Competitive Sealed Proposals (RFCSP) seeking proposals for a qualified respondent to provide fire protection services to include inspections, testing, systems monitoring, repairs and equipment installations for the San Antonio International Airport.

Pre-solicitation Briefing: N/A

Release Date: August 30, 2024 Closing Date: October 15, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: December 2024 Estimated Value: \$2.5 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Construction Manager at Risk for Airfield Safety Enhancement and Improvements Program (Aviation) – The City of San Antonio, Aviation Department, is seeking proposals from qualified firms to support current and future aircraft demand, airspace management and safety, and efficiency throughout the National Airspace System (NAS).

Pre-solicitation Briefing: August 21, 2024
Release Date: September 4, 2024
Closing Date: November 5, 2024

Post-solicitation Briefing: TBD
Proposed Council Date: May 2025
Estimated Value: \$370 Million

Contact Information: Jesus H. Saenz, Jr., Director of Airports, Aviation

Phone: (210) 207-3444

Preventative Maintenance & Repair Services of HVAC Systems - Citywide (BESD) – The City of San Antonio solicited a Request for Competitive Sealed Proposals (RFCSP) for proposals from contractors to provide maintenance, inspection and repair services for various types and sizes of heating, ventilation and air conditioning (HVAC) systems and supporting components located within various city facilities. Contractors are expected to furnish the necessary labor, materials, service equipment, tools, transportation, methods of communication, supervision, service reports, supplies, etc. The services required consist of, but are not limited to; preventive maintenance, inspections, testing, and repair services for HVAC systems and equipment including associated components are integral to the HVAC systems safety, reliability, and functionality.

Pre-solicitation Briefing: N/A

Release Date: April 3, 2024 Closing Date: June 4, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$3 Million

Contact Information: Jorge A. Perez, Director, Building and Equipment Services Department



Fire Sprinkler Inspection, Maintenance, and Repair Services (BESD) – The City of San Antonio solicited a Request for Competitive Sealed Proposals (RFCSP) for proposals from a contractor to furnish and provide all supervision, labor, transportation, tools, equipment, service reports, and supplies necessary to provide services related to Fire Sprinkler systems and Fire Suppression Systems. Services shall include but are not limited to scheduled preventive maintenance, testing, inspections, and repair services (routine, urgent, and emergency).

Pre-solicitation Briefing: N/A

Release Date: May 24, 2024 Closing Date: July 22, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$1.14 Million

Contact Information: Jorge A. Perez, Director, Building and Equipment Services Department

Phone: (210) 207-7858

Riverwalk Channel Improvements: Staircase and Sidewalks (CCDO) – The City of San Antonio, Center City Development & Operations issued a Request for Competitive Sealed Proposals (RFCSP) for qualified firms to provide construction services for the River Walk Channel Improvements: Staircase and Sidewalks.

Pre-solicitation Briefing: N/A

Release Date: July 19, 2024 Closing Date: September 10, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: December 2024 Estimated Value: \$2.45 Million

Contact Information: Cynthia Saenz Martinez, Special Projects Manager, Office of Historic Preservation

Phone: (210 207-3372

San Antonio Fire Department Emergency Generators Project (Fire) – The City of San Antonio, San Antonio Fire Department issued a Design-Build from qualified Respondents interested in providing design and construction services for the installation of emergency generators at various SAFD facilities throughout the City of San Antonio in support of its resiliency program.

Pre-solicitation Briefing: N/A

Release Date: July 1, 2024 Closing Date: August 16, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$4 Million

Contact Information: Christopher Monestier, Interim Fire Chief, San Antonio Fire Department



Vaccine Education Outreach Services (Health) – The City of San Antonio Metropolitan Health District (Metro Health) issued a Request for Proposals (RFP) for a contractor that has a proven record of successfully delivering community outreach and education in order to mitigate vaccine hesitancy in areas in Bexar County with low immunization coverage. The contractor will operate under the overarching guidance of Metro Health's Immunization Program.

Pre-solicitation Briefing: December 14, 2023 (Audit Committee)

Release Date: March 8, 2024 Closing Date: June 3, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: November 7, 2024 Estimated Value: \$1.1 Million

Contact Information: Claude Jacob, Director, San Antonio Metropolitan Health District

Phone: (210) 207-8780

Reproductive Justice Fund – Reproductive Health Care (Health) – The San Antonio City Council voted in September 2023 to put \$500,000 toward a Reproductive Justice Fund. "Reproductive Justice" is a term coined by the National Black Women's Reproductive Justice Agenda and encompasses the right to have children, the right not to have children, and the right to nurture children in a safe and healthy environment. With this RFP, Metro Health seeks to address gaps in San Antonio's reproductive health landscape.

Pre-solicitation Briefing: June 18, 2024 (B-Session)

Release Date: June 24, 2024 Closing Date: August 2, 2024

Post-solicitation Briefing: October 30, 2024 (B-Session)

Proposed Council Date: November 7, 2024

Estimated Value: \$500,000

Contact Information: Claude Jacob, Director, San Antonio Metropolitan Health District

Phone: (210) 207-8780

Ending the HIV Epidemic Initiative (Health) – Metro Health is requesting proposals from qualified organizations seeking to utilize funding for HIV intervention programs to address the growing HIV epidemic in our community. Metro Health's Policy and Civic Engagement (PaCE) Office is offering grant opportunities of up to \$34,275 over a 12-month period with an anticipated project term of one year with a four-year renewal period subject to funding availability. This grant opportunity shall provide funding for local community-based organizations engaged in harm reduction, education, prevention and testing initiatives to reduce the incidences of HIV within Bexar County.

Pre-solicitation Briefing: N/A

Release Date: August 15, 2024 Closing Date: October 1, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: December 2024 Estimated Value: \$1.1 Million

Contact Information: Claude Jacob, Director, San Antonio Metropolitan Health District



School-Based Mental Health Counseling for Youth Impacted by Violence (Health) – Metro Health is requesting proposals to provide mental health counseling and case management support services to individuals and families affected by domestic violence in the North East Independent School District (NEISD), Northside Independent School District (NISD), San Antonio Independent School District (SAISD), East Central Independent School District (ECISD) and Southside Independent School District (SISD). Services will be provided in the school and will include behavioral health counseling and case management supportive services for students and their families in kindergarten through 12th grades.

Pre-solicitation Briefing: N/A

Release Date: August 26, 2024 Closing Date: September 25, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: December 19, 2024

Estimated Value: \$2 Million

Contact Information: Claude Jacob, Director, San Antonio Metropolitan Health District

Phone: (210) 207-8780

Custodial Services for the San Antonio Public Library (Library) – The San Antonio Public Library (SAPL) solicited proposals from qualified vendors interested in providing custodial services. The services include routine cleaning, non-routine cleaning, day porter, augmentation, and event and meeting room setup. The services must be provided in a way that promotes the goals of maintaining library facilities in a positive light for our patrons.

Pre-Solicitation Briefing: March 29, 2023 (Audit & Accountability Committee)

Release Date: June 17, 2024 Closing Date: August 19, 2024

Post-Solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: November 2024 Estimated Value: \$7.5 Million

Contact Information: Kathy Donellan, Interim Director, Library

Phone: (210) 207-2644

Parks and Historical Cemeteries Mowing Services (Parks) – The City of San Antonio solicited proposals from interested respondents to provide all labor, equipment, materials, and tools required to provide mowing services for the Parks & Recreation Department. These services are required to maintain a professional grounds appearance in an attractive and manicured manner of park areas, trail heads, greenway trails, sports fields, natural areas, and historical cemeteries.

Pre-solicitation Briefing: December 14, 2023 (Audit Committee)

Release Date: May 24, 2024 Closing Date: July 16, 2024

Post-solicitation Briefing: September 10, 2024 (Audit Committee)

Proposed Council Date: September 19, 2024

Estimated Value: \$13 Million

Contact Information: Homer Garcia III, Director, Parks & Recreation



Management of Towing & Impound Services (Police) – The San Antonio Police Department (SAPD) solicited a Request for Proposals (RFP) for a Contractor to provide total management of municipal towing and impound operations services to include dispatch, police-initiated towing and recovery, towing management services and incident management of heavy-duty accidents, impound, vehicle storage, and auction services, and possible relocation of the City's Vehicle Storage Facility.

Pre-Solicitation Briefing: September 20, 2023 (B Session)

Release Date: December 6, 2023 Closing Date: March 22, 2024

Post-Solicitation Briefing: October 2024 (B Session)

Proposed Council Date: October 10, 2024 Estimated Value: \$460 Million

Contact Information: William McManus, Police Chief, SAPD

Phone: (210) 207-7273

SAPD Installation of Ballistic Windshields (Police) – The City released a Request for Competitive Sealed Proposals (RFCSP) to seek a vendor to provide the installation and storage (to include removal of factory windshields/windows, installation of ballistic glass, storage, and reinstallation of factory glass upon decommissioning of a vehicle) of ballistic windshields and side panel windows for specialty and patrol vehicles for the San Antonio Police Department.

Pre-solicitation Briefing: April 30, 2024 (Audit Committee)

Release Date: July 22, 2024 Closing Date: September 6, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$8.5 Million

Contact Information: William McManus, Police Chief, SAPD

Phone: (210) 207-7273

Construction Manager at Risk for Hemisfair Boulevard Phase 3 Project & Marbach Road Area Street/Area Drainage (Loop 410 to Horal Street) Project (Public Works) – The Public Works Department solicited a Construction Manager at Risk (CMAR) to provide Pre-Construction and construction Phase Services for 2022 Bond projects for the Hemisfair Boulevard Phase 3 project located in District 1 and Marbach Road Area Streets/Area Drainage project located in Districts 4 and 6.

Pre-solicitation Briefing: August 8, 2023 (Audit Committee)

Release Date: August 28, 2023 Closing Date: October 13, 2023

Post-solicitation Briefing: March 12, 2024 (Audit Committee)

Proposed Council Date: September 19, 2024

Estimated Value: \$33.3 Million (\$7.6M-Hemifair | \$25.7M-Marbach)

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works



On-Call Construction Inspection Services (Public Works) – The Public Works Department issued a Request for Qualifications (RFQ) for up to six firms to provide timely inspection services for bond funded, and other City funded projects. These services may include but not limited to Storm Water Pollution Prevention Plan (SWPPP) best management practices, attend pre-construction and on-site construction meetings, plan and specification compliance, and coordination with City staff, contractors, etc.

Pre-solicitation Briefing: November 14, 2023 (Audit Committee)

Release Date: November 27, 2023 Closing Date: January 19, 2024

Post-solicitation Briefing: April 30, 2024 (Audit Committee)

Proposed Council Date: September 19, 2024

Estimated Value: \$6.8 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works

Phone: (210) 207-8076

Construction Manager At Risk for Ella Austin Community Center Renovation (Public Works) – The Public Works Department issued a Construction Manager at Risk (CMAR) to provide Pre-Construction and Construction Services for the Ella Austin Community Center Renovation Project, located at 1023 N. Pine Street, in Council District 2.

Pre-solicitation Briefing: December 14, 2023 (Audit Committee)

Release Date: January 2, 2024 Closing Date: February 16, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$17.2 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works

Phone: (210) 207-8076

Underground Storm Drain Video Inspection Program (Public Works) – The City of San Antonio, Public Works Department issued a Request for Qualifications from qualified Respondents interested in providing Professional Storm Water Data Collection and Management Services.

Pre-solicitation Briefing: N/A

Release Date: February 9, 2024 Closing Date: March 26, 2024

Post-solicitation Briefing: N/A

Proposed Council Date: October 2024 Estimated Value: \$4.8 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works



On-Call Construction Engineering and Inspection Services (Public Works) – The Public Works Department issued a Request for Qualifications (RFQ) for up to four firms to provide Construction Engineering and Inspection Services for bond funded, and other Capital funded projects. These services may include but not limited to roadway, drainage, and sidewalk projects, attend pre-construction and on-site construction meetings, plan and specifications compliance, and coordination with City staff, contractors, etc.

Pre-solicitation Briefing: February 28, 2024 (Audit Committee)

Release Date: March 1, 2024 Closing Date: April 16, 2024

Post-solicitation Briefing: August 13, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$20 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works

Phone: (210) 207-8076

Job Order Contracting (JOC) Program (Public Works) – The City of San Antonio, Public Works Department (PW) is issuing a Request for Competitive Sealed Proposals (RFCSP) for qualified firms (Respondents) to provide job order contracting construction services for the City's Job Order Contracting Program (JOC Program). JOC Programs have become widely accepted and utilized throughout the public sector. JOC is an innovative, performance based contracting technique, created for facilities maintenance and construction-related services. JOC can obtain greater contractor performance in relation to smaller projects in a cost effective and timely manner.

Pre-solicitation Briefing: March 12, 2024 (Audit Committee)

Release Date: April 5, 2024 Closing Date: July 30, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$120 Million

Contact Information: Razi Hosseini, Director/City Engineer, Public Works

Phone: (210) 207-8076

On-Call Professional Cultural Resources Consulting Services (Public Works) – The Public Works Department issued a Request for Qualifications for up to five firms to provide On-Call Cultural Resources Consulting Services for professional cultural resources (historic above-ground and archaeological resources) consulting services related to compliance efforts under federal, state, and local cultural resources laws, rules, and regulations.

Pre-solicitation Briefing: June 11, 2024 (Audit Committee)

Release Date: June 17, 2024 Closing Date: August 5, 2024

Post-solicitation Briefing: October 8, 2024 (Audit Committee)

Proposed Council Date: November 2024 Estimated Value: \$15 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works



On-Call Environmental Remediation and Disposal Services (Public Works Department) – The Public Works Department is seeking proposals from qualified firms to perform environmental remediation and disposal activities for various City projects

in various locations.

Pre-solicitation Briefing: March 13, 2024
Release Date: August 12, 2024
Closing Date: September 13, 2024
Post-solicitation Briefing: October 2024
Proposed Council Date: November 2024
Estimated Value: \$11.25 Million

Contact Information: Razi Hosseini, P.E., R.P.L.S, Director/City Engineer, Public Works

Phone: (210) 207-8076

On-Call Professional Consulting for Marketing and Communication (Transportation) - The City of San Antonio, Transportation Department solicited a Request for Proposal to seek out proposals from qualified Respondents interested in providing as needed, or on-call, professional consulting services for marketing, communications, and other programmatic areas.

Pre-Solicitation Briefing: April 30, 2024 (Audit Committee)

Release Date: May 15, 2024 Closing Date: July 12, 2024

Post-Solicitation Briefing: September 10, 2024 (Audit Committee)

Proposed Council Date: October 2024 Estimated Value: \$2.45 Million

Contact Information: Catherine Hernandez, Director, Transportation